

On the scene at One River Point's sales center debut: PHOTOS

Sales, which launched in 2015, are at more than 10 percent

March 24, 2017 Katherine Kallergis



Jay Parker, Shahab Karmely and Marc Sarnoff

One River Point unveiled its \$3.5 million sales gallery last week to more than 600 of Miami's real estate movers and shakers.

The 60-story twin-tower project at the point of the Miami River, designed by architect Rafael Viñoly, is being developed by Shahab Karmely's KAR Properties. When completed, it will feature an 85-foot waterfall, a three-story, floating glass skybridge, and a 55th floor, members-only "Sky Club" by Adrian Zecha — with two restaurants, a cigar lounge, wine cellar, screening room, and more.

The two-story, 4,500-square-foot sales gallery, across from One River Point's site at 24 Southwest Fourth Street, features a media wall with touchscreen options and 3-D glasses offering virtual reality tours of the units, as well as a large-scale model of the

project. The space includes a model kitchen and bathroom, as well as videos and a model of the Sky Club.

One River Point would mark KAR's first project in South Florida. Sales for the 386-unit condo launched in October 2015, and reservations converted to contracts in mid-January. Douglas Elliman is handling sales and marketing. Sales are at more than 10 percent.

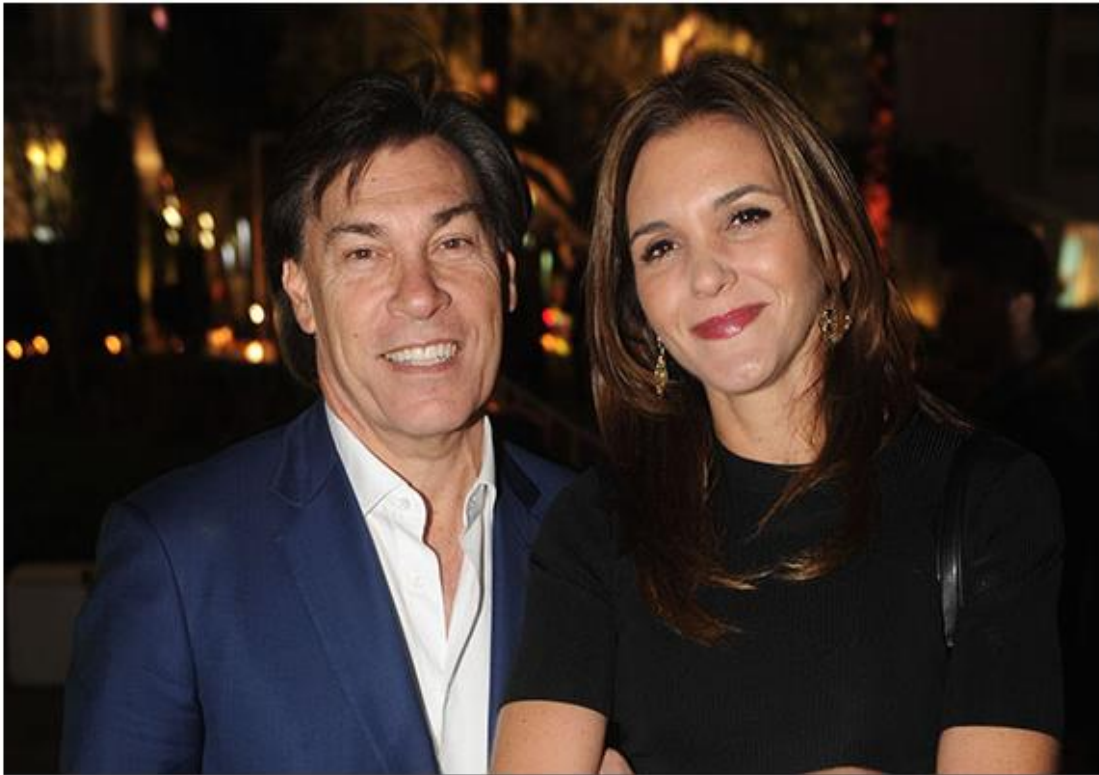
The groundbreaking was pushed back to the end of this year, and the project could take about two years to be completed. Records show KAR paid \$27.5 million for the 1.8-acre property in 2013.



Monica Venegas, Alicia Cervera and Yury Bylina



Melissa Rosko and Lydia Lane



Edgardo Defortuna and Basak Tan



Michelle Addison, Sissy de Maria and Shahab Karmely



Veronica Cervera Goeseke and Shahab Karmely



Edgardo Defortuna and Shahab Karmely



Monika Ploc, Shahab Karmely and Laura Acker



Yury Bylina, Joao Carvalho and Ana Clara Carvalho



Viviana Junc and Jesse Otley